



EASY & POWERFUL
MEDICAL
Solutions
TURN DATA INTO DECISIONS



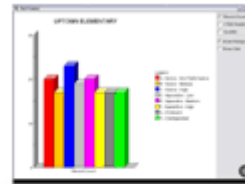
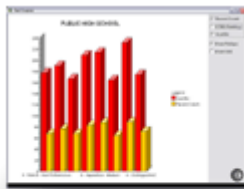
Q3 SOLUTIONS MISSION STATEMENT

QUESTION - QUERY - QUANTIFY

Q3 Solutions mission is to provide Data Mining and Analytics, through their MEDICAL IQ product, allowing medical executives to spot trends, predict outcomes and make faster, better, data-driven decisions by analyzing their volumes of data. Q3 has effectively demystified and simplified the complex but valuable functions of data disaggregation and data mining, for non-technical users.



MEDICAL IQ HAS BEEN DESIGNED SO THAT IT IS SO EASY TO USE A MOUSE CAN DO IT!!!



"MEDICAL IQ has revolutionized the way we make decisions in our practice. It enables me to put information together for our doctors in a matter of minutes that used to take me two to three days. In addition, it provides me the ability to drill down from the big picture to the detail in seconds"

Chris Moore, CEO for Bluegrass Orthopedics & Hand Care in Lexington, KY

Provider and Service

This view is a longitudinal look at what each provider and service was provided for each patient by carrier and plan. It displays what was charged, the adjustment amount the total receipts the refund amount and the Net AR. The data can be broken down by Post Date, Month, Quarter or Day for each service.

Provider by Service

This view is a longitudinal look at what procedure each provider performed by the service area. This is base off of the From Service Date and can be broken by Month, Quarter and Day for each service and procedure. It also displays the Total Charge amount and an Average Charge Amount for each service.

Patient Demographics

This view is a longitudinal look at each patient visit to the Clinic. It can be used to compare Insurance adjustments for contract negotiation, E and M detail, In and Out Patient Surgeries comparisons, the number of patients referred to an office by each Doctor. This is an overview of Patient activity at a particular office

Other Modules

A number of additional modules are available to be customized by specific Medical Office needs

Data Mining has never been simpler

MEDICAL IQ is a Data Analysis and Mining product that allows Doctors, Medical Administrators and Practice CEO's to spot trends, predict outcomes and make faster, better, data-driven decisions by analyzing their volumes of data.

The Problem

As the need for accurate reporting is increasing, doctors and medical practice administrators are requiring prompt, accurate answers. "How much does a specific doctor generate in revenues for the practice?" "Which insurance companies are making the largest adjustments to our charges?" "Which third party doctors have given the practice the most referrals?" and "Which procedures do we make the most profit from?" While many of the questions being asked are very important, the sheer volume can be overwhelming.

The Solution

MEDICAL IQ is the answer to this problem. This fast and powerful knowledge tool automatically pulls data from a variety of sources, including industry standard medical practice systems, and lets administrators easily answer pressing questions. These answers are delivered through a user-friendly graphical interface that can create customized pie charts, bar graphs and other visual renderings and reports. With MEDICAL IQ administrators can easily view data and answer questions for doctors and board members about what's going on in their departments.

EDU has demystified and simplified complex but valuable functions, data disaggregation and data mining, for non-technical users. All data is always disaggregated - automatically. No more manually transcribing Excel data or complicated merging of text files. Aggregate and view data by just pointing and clicking. MEDICAL IQ was designed to put the power of data mining into the hands of non-technical administrators - easy to learn and easy to operate. MEDICAL IQ is interactive – and fast!



The Technology



EDU's unique approach to solving the business intelligence dilemma begins by helping administrators spot trends and identify potential problems. After working with our customers to identify key metrics, The IQ tool can extract and synchronize data from any of the organization's existing data sources, whether as complex as SQL or as simple as a .csv file sent from the state board. This data is pulled together and stored as objects on secure servers. The information is then conveniently displayed giving the user the ability to easily navigate a large number of data dimensions and fields. Because all of the information is stored as an assigned object, decision makers are able to re-categorize data sets on the fly, through the tree technology and view with graphic interfaces or export to excel, print or pdf report format.



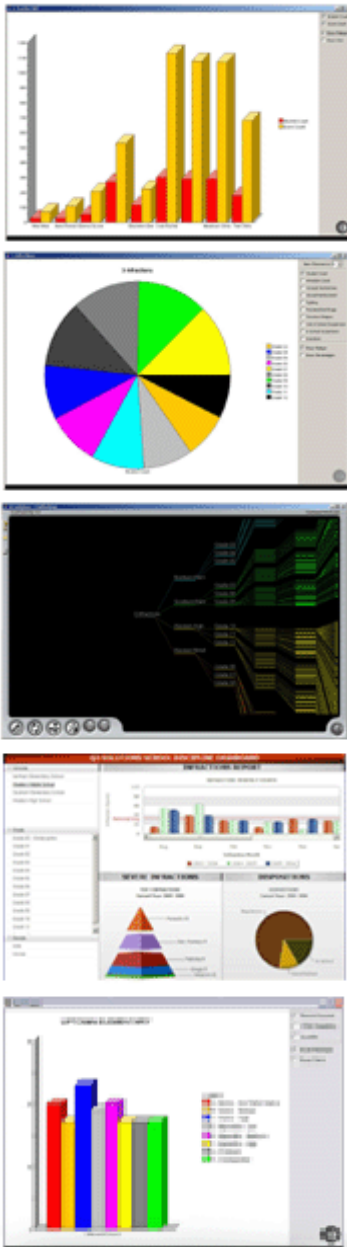
The IQ tool launches from a user's desktop as easily as Internet Explorer or any other Microsoft® Windows® application. Its unique design allows any user with proper access to dynamically analyze important business information without the constant involvement of an IT professional. All capabilities within the application are "point-and-click" and easily mastered by users of varied experience levels. A user needs no familiarity with Excel or statistical-based modules to be successful with this product.

Types of Questions Doctors and Administrators Find Relevant Answers to with MEDICAL IQ....

Which insurance companies are making the largest adjustments to our charges?
 Which third party doctors have given the practice the most referrals?
 Which procedures do we make the most profit from?
 Can I look at one patient and see how many times they have been to the clinic?
 What were the diagnosis and procedures for a given set of patients?
 Is a certain Insurance Company not paying in a timely fashion?

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References

Reference # 1	Reference # 2
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Reference # 3	Reference # 4
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The solution paid for itself within two weeks after we installed it! Our district was hit with an OCR (Office of Civil Rights) allegation. Q3 provided the data to enable us to respond in two days, not the two months it would have taken us using our old system."